RAYMOND JAMES



A guide to your executive overview statement

This streamlined statement helps you review your portfolio's progress toward your goals and offers important details about your accounts.

The Raymond James Executive Overview Statement provides consolidated information regarding your overall portfolio, as well as important details regarding specific accounts and investments. This easy-to-read statement provides details of your total financial picture and helps track your portfolio's progress between periodic review meetings with your financial advisor.

THE INFORMATION YOU NEED, WHEN YOU NEED IT

Your statement helps you and your advisor determine where you stand and if you're on track to achieve your goals. It also serves as a starting point for conversations with your advisor to ensure you have the information to best meet your financial objectives.

As an added convenience, you can receive your statements and other account documents electronically or in the mail. You can indicate your document delivery preferences through Client Access, a secure online system for your Raymond James account information. By choosing electronic delivery, you'll have 24/7 access to your client documents as soon as they become available. Not only will you be able to view your documents sooner, but also your documents will remain available in an online archive.

STATEMENT DELIVERY OPTIONS

ONLINE ONLY

Get your monthly statements and an annual summary electronically.

PAPER ANNUAL

Get monthly electronic statements plus an annual paper summary.

PAPER QUARTERLY

Get monthly electronic statements plus a quarterly paper summary.

PAPER

Monthly statements are mailed and are also available online, with an electronic annual summary.

LINKED ACCOUNT SUMMARY

Clients with multiple Raymond James accounts can take advantage of statement linking that consolidates their information into a linked account summary. This service combines information about your various accounts into a comprehensive report. If you would like to take advantage of this offering and link your accounts, please contact your financial advisor.

- Contact information appears in the upper-right corner of the summary to help you contact your advisor or Client Services.
- 2 The activity overview totals any deposits, income, withdrawals and expenses made during the statement period and calculates the difference from the previous statement so you can quickly see how and why your portfolio value changed.
- 3 When applicable, details regarding amounts for assets not held at Raymond James will display in the Held Away Assets table.
- The linked accounts section provides the description and numbers of your accounts and reference page numbers, as well as the value and estimated annual income for individual accounts and your overall portfolio. Any accounts with held away assets will be identified here. If there are important communications or inserts included with the statement, these will be listed here.

RAYMOND JAMES®

January 31, 20XX to February 28, 20XX



JOHN SMITH

Raymond James Financial Services, Inc. Raymond James Financial Services Advisors, Inc. 200 INVEST AVE | ANYTOWN USA 123435

> (222) 888-1111 https://www.Invest.com John.Smith@RaymondJames.com

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TOM JONES TOWNEVILLE, NJ, 10001

Raymond James Client Services 800-647-SERV (7378) Monday - Friday 8 a.m. to 9 p.m. ET

Online Account Access

\$10,692.78

\$3,749,01

raymondjames.com/clientaccess

Linked Account Summary - Primary Account # 11111111

Value This Statement \$1,135,592.14

Last Statement Prior Year-End \$1,135,657.06 \$1,117,731.07 Beginning Balance Deposits ♦ Income Withdrawals + Expenses Change in Value

This Statement Year to Date \$1,117,731.07 \$1,135,657.06 \$10.692.78 \$2,528.60 \$(31,484.78) \$(22,824.78) \$(3,797.03) \$0.00 \$9,538.48 \$38,701.09 \$1,135,592.14 \$1,135,592.14

3

Held Away Assets (Included in Ending Balance Above) Held Away Annuities & Life \$89,078.40 Insurance **Held Away Total** \$89,078,40

■ The ending balance includes \$89,078.40 for assets held directly in your name with the issuer or other custodian and is included for informational purposes only. See Assets Held Away from Raymond James on the Understanding Your

Figures reflect a summary of activity in all linked accounts, including internal transfers between accounts.

Ending Balance

inked Accounts			
Account	Current Value	Estimated Annual Income	Page
11111111 Tom Jones 🗉	\$1,053,323.87	\$35,873.81	3
22222222 Tom Jones IRA	\$82,268.27	\$1,992.73	10
Total Relationship Value Please see Assets Held Away from Raymond James on the Understanding Your Statement page.	\$1,135,592.14	\$37,866.54	

ACCOUNT SUMMARY

5 Each individual account receives its own account summary that mirrors the information found in the linked account summary.

IMPORTANT MESSAGES

- 6 The important message section contains essential information related to your account(s).
- · Your account purpose, that was determined in coordination with your financial advisor, helps determine if your investments are in line with your expectations.
- Year-to-date realized gain/loss summary shows short- and long-term results from the sale of securities. The information is updated each quarter and again toward the end of the year. Your advisor can update your account to display the realized gain/ loss monthly instead.
- · If applicable, you will see information related to open orders and unsettled trades.
- If applicable, you'll see information related to retirement contributions, distributions, required minimum distributions and beneficiaries.
- · Additional statement recipients, if any, will be listed.

YOUR PORTFOLIO

- This section lists all relevant details of each security in your account and how it's allocated. Where applicable, any assets not held at Raymond James will be separated out within each category. Categories include:
 - Cash & Cash Alternatives
 - Equities
 - Mutual Funds
 - · Exchange Traded Funds
 - · Fixed Income
 - Annuities
 - · Alternative Investments
 - Life Insurance
 - Borrowing & Short Sales

RAYMOND JAMES®

January 31, 20XX to February 28, 20XX Account # 11111111

JOHN SMITH

Raymond James Financial Services, Inc. Raymond James Financial Services Advisors, Inc.

\$89,078.40

Tom Jones Account Summary - #11111111 5 Registered to: TOM JONES |100 CLIFF AVE | TOWNEVILLE NJ 10001

Value This Statement

Last Statement Prior Year-End \$1.043.511.04 \$1.027.911.69

\$1,053,323.87

Time-Weighted Performance* YTD 3.77% 20XX 11.23%

This Statement Year to Date Beginning Balance \$1,043,511.04 \$1,027,911.69 Deposits \$10,692.78 \$10,692.78 Income \$2,499.73 \$3,720.09 Withdrawals \$(12,132.00) \$(20.792.00) \$(3,464.85) Expenses \$8,752.32 Change in Value \$35,256,16 Ending Balance \$1,053,323,87 \$1,053,323,87 Held Away Assets (Included in Ending Balance Above)

Held Away Total ■ The ending balance includes \$89,078.40 for assets held directly in your name with the issuer or other custodian and is included for informational purposes only. See Assets Held Away from Raymond James on the Understanding Your

Important Messages

Your account purpose is Wealth Accumulation & Provide Income, with a moderate risk tolerance and a 5 to 10 year time horizon.

Held Away Annuities & Life

- Raymond James Capital Access Client Services 800-759-9797 24 hours a day, 7 days a week.
- including holidays Unsettled Trades:

 - Sell (3.788) AMERICAN FUNDS AMERICAN MUTUAL FUND CL F2 N/L (AMRFX) at \$58.078, amounting to
 - \$220.00, trade date of 02/28/20XX for settlement on 03/03/20XX Sell (13.608) AMERICAN FUNDS INCOME FUND OF AMERICA FD CL F2 N/L (AMEFX) at \$25,720.
 - amounting to \$350.00, trade date of 02/28/20XX for settlement on 03/03/20XX
 Sell (230.126) FRANKLIN INCOME FUND ADVISOR CL N/L (FRIAX) at \$2.389, amounting to \$550.00, trade
- date of 02/28/20XX for settlement on 03/03/20XX 7

Your Portfolio For more information visit raymondjames.com/clientaccess						
	Quantity	Price	Value	Gain or (Loss)°	Estimated Annual Income	
Cash & Cash Alternative	s					
Raymond James Bank Deposit Program # 0.15% - Selected Sweep Option			\$9,072.17		\$13.60	
Raymond James Bank			\$9,072.17			
Your bank priority state: NJ						
Please see the Raymond James B	Bank Deposit Progr	ram on the Underst	anding Your Statement	page.		
Estimated Income Yield for RJBDP	was calculated as	of 2/28/20XX.				
FIMM MONEY MARKET PORT FUND INSTL CL M/M (FNSXX) 4.42%	47,238.980	\$1.000	\$47,238.98		\$2,087.96	
Cash & Cash Alternatives Total		\$56,311.15		\$2,101.56		
Equities						
CHEVRON CORPORATION NEW (CVX)	75.000	\$158.620	\$11,896.50	\$3,807.10	\$513.00	
COCA COLA COMPANY (KO)	175.000	\$71.210	\$12,461.75	\$2,479.77	\$357.00	
CONSOLIDATED EDISON INCORPORATED (ED)	80.000	\$101.520	\$8,121.60	\$1,655.07	\$272.00	
ENTERPRISE PRODUCTS PARTNERS L P (EPD)	2,300.000	\$33.410	\$76,843.00	\$22,222.00	\$4,922.00	

RAYMOND JAMES® January 31, 20XX to February 28, 20XX Quantity/ Price Deposits 02/04/20XX Depos \$10,692.78 Cash *TRF FR # 55555555 Deposits Tota \$10,692.78 DPP & Unlis Income LMP CAP & INCOME FD INCORPORATED (SCD) \$.11300 per share x 3,915.000 02/03/20XX Dividend \$442.40 AMERICAN FUNDS AMERICAN HIGH INCOME TRUST FD CL F2 N/L (AHIFX) \$.05147 per share x 2,984.532 02/03/20XX Dividend -\$153.61 FIMM MONEY MARKET PORT FUND INSTL CL M/M (FNSXX) \$.00369 per share x 23,759.300 \$87.68 FRANKLIN INCOME FUND ADVISOR CL N/L (FRIAX) \$.01120 per share x 44,043.604 02/04/20XX Dividend \$493.29 02/14/20XX Other Income ENTERPRISE PRODUCTS PARTNERS L P (EPD) Master Limited Partnership \$1,230.50 02/14/20XX Dividend REALTY INCOME CORPORATION \$36.96 REIT (O) \$.26400 per share x 140.000 shares 02/18/202XXInterest -Taxable GOLDMAN SACHS GROUP, INC. MTN PAYS MONTHLY ISIN US38141EG452 5.0000% DUE \$54.17 08/15/2042 (38141EG45) Paid on 13,000 Raymond James Bank Deposit Program \$1.12 Income Total \$2,499.73 9 Your Activity (continued) Activity Type Code Quantity/ Price 10 Withdrawals (continued) VISA - SQ "TEJI"S \$(57.30) Check Transaction Re Check/ Deposit Code Date Description Amount 11 Withdrawals 09/19/20XX 01234 COMM GARDEN ASSOC 09/07/20XX 01235 HOMES AND GARDENS \$(18.98) D9/24/20XX D1236 CHRISTINE SMITH \$(70.00) Check Withdrawals Total \$(103.98) Electronic Tran Amount Description Withdrawals

BANK CREDIT CRD EPAY

SSA TREAS 333 XXSOC SEC

Posting Date

09/17/20XX

Electronic Withdrawals Total

VISA® Platinum Debit Card Re

AAA AUTO CLUB S 800-222-1111FI Thornton #709 3 FL

YOUR ACTIVITY

8 An in-depth look at the account activity that occurred during the statement reporting period, conveniently sorted by type so you can easily identify specific entries.

UNDERSTANDING YOUR STATEMENT

This introductory section describes your advisor's relationship with Raymond James and the clearing and custodial services provided by Raymond James & Associates and, when applicable, Raymond James Trust Company of New Hampshire. Details regarding certain categories of an investment – such as potential risks or how assets are held – are provided. You'll also find general information about the firm's reporting methods.

CAPITAL ACCESS

\$(1,794.96)

\$(1,794.96)

\$1,443.00 **\$1,443.00**

Amount

If you have Capital Access, your statement also will report details specific to that account within the Your Activity section of the account statements. The Raymond James Capital Access account offers a Visa® Platinum debit card, online bill payments and check and deposit coding to help track income and expenses.

- The **activity detail** provides information about transfers to and from your account, including total Visa Platinum debit card charges, check deposits and withdrawal activity. Checks are identified as coded or uncoded transactions according to your personalized check codes.
- The check and electronic withdrawal recaps display any relevant check writing activity and electronic payments, as do the check and electronic deposits recaps.
- 12 A **Visa Platinum debit card recap** is provided to consolidate those debit card transactions into an easy-to-review list.

Your statement ultimately serves to add value to the relationship you've built with your Raymond James advisor. It's not just knowing how much you have, but also where you're headed. If you have any questions regarding your statement or would like assistance to better understand what's included, please contact your financial advisor or Raymond James client services at 800.647.SERV (7378).

RAYMOND JAMES®

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER 880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716 // 800.248.8863